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To Whom It May Concern:

I have known Heidi Richards for a long time as Property Manager and Real Estate Agent. I had often heard she had great success in her feild, yet I was hesitant to hire her company to manage my investments. I thought it would be too expensive and her fees were too high.

Upon hiring her to manage my 78 properties, she spent an unthinkable amount of time organizing my tenants to her format. I thought she was the hardest working individual I ever knew. She contacted all tenants, made new leases and created her own rent rolls. She hired repair and maintenance men to bring my properties up to her standard. She claimed it was necessary to attract a better tenant, and therefore less turnover. It was expensive and I disputed with her the first year many times. She assured me she was making the right choices for my business. She focused on full occupancy with quality tenants, which I did not believe could happen. After the first year I was satisfied with her results.

That was not good enough for Heidi, she insisted on seeing my month end reports and analyzing the expenses to find ways to cut costs. She felt there were areas of waste and she could make me more money. And she did.

I was surprised how she could negotiate deals, including battling with Port Huron township to change how the sewer bills were being paid. That alone saves me approximately 25% of her wages yearly.

She increased rents, not across the board, but by meeting with each tenant and understanding their financial situations. Most cases, the monthly rent I had been collecting was not current with inflation. This increased my gross income substantially. The bottom line is, I am now making more money, without any worries. Heidi Richards Property Management, LLC is completely in charge, my business is in good hands. Maintaining 100% occupancy with rents collected in full monthly. I do not ever regret hiring her.



Thomas Ropposch

Owner/President

Ropposch Multi Family LLC & Ropposch Single Family LLC